

## Job Posting

### Sales Director / Representative

Vari Tech Systems, a sales-driven company, is looking for Sales Director/Representative who will take charge of all sales activities and team members involved in Sales. The Sales Director will develop and maintain strong working relationships with key leaders and contacts within the industry. Reporting to the CEO, the ideal candidate has a proven sales track record and is passionate about making an impact.

A pioneer in the area of web-based management technology, Vari Tech Systems develops software products for the growing childcare community. Vari Tech stands among the top three providers to the childcare community in Canada.

### Position

The Sales Director/Representative is responsible for all sales activities and team members involved with Sales and Marketing for Vari Tech Systems. The incumbent will be generating new sales, maintain relationships with the Vari Tech team by communicating new product and service opportunities as well as with clients by overseeing the initial implementation process. The incumbent will be responsible for the preparation of status reports as well as participate in various marketing activities. The position will require occasional work in the evenings and weekends, as well as travel within the province and across Canada.

### Experience

The successful candidate will have a university degree in addition to three to five years direct sales or marketing experience. Knowledge of the software development and childcare industry are considered an asset, however a proven sales track record is equally important.

Vari Tech Systems offers a competitive compensation and benefits package. If you would like to be part of an entrepreneurial team and work in an innovative and rewarding environment, **please forward your résumé by January 24<sup>th</sup>, 2011** in confidence to the attention of Mariette DeGagné, Chief Executive Officer: [mdegagne@childcarepro.ca](mailto:mdegagne@childcarepro.ca)

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***We thank all applicants for their interest, but only those selected for an interview will be contacted.***